Stratocore Welcomes Rand Haley as Executive Vice-President for Global Research Solutions

Addition to Leadership Team Ahead of this Year's ABRF and CTLS Meetings

PARIS – 10 April 2018 – Stratocore, the leading enterprise software company focused on helping research institutions better manage core research facilities, has recruited Rand Haley to serve as Executive Vice-President for Global Research Solutions. Rand's appointment by Stratocore to this new role demonstrates the firm's commitment to developing and delivering research management solutions based on deep understanding of the research environment and its dynamics, dating back to initial development of the PPMS software solution by practicing scientists 15 years ago.

Rand has devoted his career to helping organizations strengthen their research enterprises and is an expert in core research facility management and strategy. Prior to joining Stratocore, he spent nearly 20 years as a consultant partnering with leadership and faculty at research universities, academic medical centers, independent research institutes, and research-active hospitals to address challenges and opportunities related to research enterprise strategy and management. He has led projects at over 50 leading and emerging institutions, with a focus on research strategies, core research facilities, and research centers and institutes.

Specific to cores, Rand has led numerous projects aimed at helping research organizations improve the operational and strategic performance of their core facilities and has published peer reviewed papers and delivered invited presentations related to core facility management. He is also author of the 2017 book, *Catalyzing Research: Research Leaders and the Complex Faculty/Administration Interface*.

"With Rand's addition to our global leadership team, Stratocore is investing in continuing to deliver industry-leading implementation excellence. In addition, Rand brings unmatched experience in how core facilities fit within institutions' overall research enterprises. We expect that the new Executive Vice-President position will help to further differentiate our software solution as a way not only to increase the administrative efficiency of cores but also to help senior leaders make better strategic decisions and investments in their cores and overall research enterprises," stated Dr. Spencer Shorte, President and CEO of Stratocore.

Rand and other members of Stratocore's team will be participating in the upcoming ABRF and CTLS meetings and look forward to meeting and interacting with current and prospective clients. ABRF 2018, being held later this month in Myrtle Beach, SC, is the annual meeting of the Association of Biomolecular Resource Facilities, an international scientific society dedicated to the operations of shared scientific resources. CTLS 2018, being held in July in Ghent, Belgium, is the biennial meeting of Core Technologies for Life Sciences, a European association that promotes and advocates the value of establishing open shared resource laboratories as platforms for scientific research.

"I am excited to join Stratocore, a company built on understanding and respecting both scientific research and the infrastructure and management elements needed to support discovery and research productivity," said Rand. "Building on the firm's strong global reputation, I look forward to contributing to continued implementation excellence and to developing and communicating Stratocore's potential value to research leaders striving to strategically manage their institutions' research enterprises."

Rand holds a B.S. in Physics from the Georgia Institute of Technology, an M.S. in Biochemistry and Molecular Biophysics from the University of Pennsylvania, and an M.A. in Science, Technology, and Public Policy from The George Washington University.

Stratocore, with offices in Paris and Atlanta, is the leading enterprise software company focused on helping research institutions better manage scientific resources within core research facilities. Stratocore's solution is utilized at over 130 research institutions globally to increase core facility efficiency and productivity and to enhance the overall strategic management of institutions' research enterprises. Designed to scale, our software evolves from a single lab to an entire institutional network with ease. Stratocore streamlines the organization of services, invoicing, reservations, assistance, trainings, maintenance, technical incidents, project and publication management, and reporting. More at www.stratocore.com.